Ray Walton, Director



Government's Partner in Achieving Results

ADMINISTRATION AND REGULATION APPROPRIATIONS BUDGET SUBCOMMITTEE PRESENTATION January 21, 2010

- DAS Operations Background Source of Funding
- 2. General Fund Appropriations
 - a. FY11 Request Summary
 - i. General Operations
 - \$ 5,349,232
 - ii. Capitol Complex and Ankeny Labs Utilities (heating, electricity, etc.)
 - \$ 3,517,432
 - b. C85 (General Fund appropriation history) FY09-FY10
 - i. 26.3% Reduction FY10 Adjusted Appropriation (\$4,814,308) compared to FY09 Final Legislative Action (\$6,529,527)
 - c. Energy initiative MidAmerican/utility initiative related to \$ 2.5 M with rebates and OEI grant.
 - i. DAS needs to implement energy efficiency improvements in the Capitol Complex, Terrace Hill and Iowa Laboratories to reduce energy costs and comply with Executive Order Six. Through audits provided by MidAmerican Energy, DAS has identified approximately \$2.8 million in energy efficiency projects on complex that are estimated to reduce electricity usage (not costs) by 11% and natural gas usage (not costs) by 24%, with annual savings at current rates of approximately \$374,000. There are rebates available from MidAmerican Energy for these projects, and DAS has applied for additional funding from the Office of Energy Independence's State Energy Program.

We have received approval of a grant from the US DOE through OEI in the amount of \$716,047. In order to obtain the grant money, we need to provide a match of \$2,157,095 (\$1,840,000 loan amount plus interest (about 4.14%) of \$317.095). The loan would be paid back by rebates from Mid American estimated at \$1,237,027 and payments from the utility fund appropriation.

If these projects are delayed or abandoned, utility bills will continue to rise, requiring more general funds. DAS will not be able to comply with the Executive Order Six requirement to reduce energy usage by 15% by 2015. The State Energy Program money will also expire if projects are not implemented in a timely manner

Des Moines, IA 50319

- d. Cashflow "payback" issue
- 3. Fleet Information
 - a. Unissued vehicles on site are as follows:

- i. 48 Total Unissued vehicles
- b. Underutilized vehicles identified and returned to DAS during past 2 months
 - i. 36 total vehicles as of 1-5-10
- c. Hourly garage rates area service providers vs. DAS garage
 - i. Information from November 2009 DAS Fleet FAQ
 - DAS Garage rates compared to DM area private vendors.

	Mechanical Vendor	Hourly Rate
•	DAS Garage	\$64/hr
•	Bob Brown Chevrolet	\$102/hr
•	Charles Gabus Ford	\$95/hr
•	Dewey Ford	\$95/hr
•	Karl Chevrolet	\$118/hr
•	Stew Hansen Dodge	\$95/hr
•	Stivers Linc/Mer/Ford	\$100/hr

- d. Vehicle Monitoring Initiative DAS is in the process of implementing a pilot project to monitor use and necessity of vehicles. This effort will initially involve 15-20 vehicles and will monitor use, operations, necessity of vehicle, etc.
- 4. Property Management
 - a. Mercy
 - b. Status of relocation of State offices
 - c. Lease Renegotiations
- 5. Personnel Issues
 - a. Furloughs and layoffs
 - b. 4-day work week?

Historical Recap of Rebates and Rate Reductions FY06 - FY10 (Attachment A) Department of Administrative Services

SAE I/3	ITE ITE	GSE HRE	RATE REDUCTIONS		SAE I/3	ITE	ПЕ	HRE	GSE	GSE	REBATES		
\$ 2,511,712	\$2,511,712	\$0 \$0		\$2,795,000	\$0	\$2,100,000		\$0		\$695,000		FY06	
	MP			11	•	MP				TU		UT/MP	FY06
\$ 170,000		\$170,000	e de la constante de la consta	\$1,792,961	\$0	\$1,016,767		\$0		\$776,194		FY07	
· ·	441	TU				MP				UT		UT/MP	FY07
\$ 1,187,000		\$1,187,000		\$4,440,382	\$0	\$3,000,000		\$803,715		\$636,667		FY08	
		TU		era distri	•	MP	The State of the Control of the Cont	TU		TU		UT/MP	FY08
\$ 50,000	Note #1	\$50,000		\$2,459,014	\$50,000	\$1,204,014		\$340,000		\$865,000		FY09	
	MP	UT			TU	MP		TU	1 1	TU		UT/MP	FY09
\$ 353,597	\$4,993 Note #1	\$301,486 \$47,118		\$2,867,630	\$315,930	\$1,667,000	\$52,700	\$333,000	\$200,000	\$299,000		FY10	
u I	MP	디디		11	' U	MP	UT	UT	MP	TU		UT/MP	FY10

UT = various utility services

MP = various marketplace services

being eliminated or repackaged. Dollar amounts are not available. Note #1 - ITE reduced and repriced all of their Marketplace services in FY09 and in FY10. Some rates increased and others decrease with some services

Total Utility Reductions	Total Utility Rebates
\$1,760,597	\$5,167,206

Total Mrktplace Rebates

\$9,187,781

Total Mrktplace Reductions:

\$2,511,712